



EDWARD SIMON  
Director of  
Business Performance  
and Supplier Diversity

## MESSAGE FROM THE DIRECTOR OF SUPPLIER DIVERSITY

Our diversity spend over the past year is the best on record. These results could not have been achieved without the hard work and dedication of all local and functional team members throughout California as well as our corporate and local supply chain team members.

At California American, we are fully committed to using diversity as a cornerstone in our hiring process and supplier and procurement practices. In doing so, we not only enhance our company culture, we improve our diverse spend and help strengthen the fabric of the communities we serve.

California American Water remains committed to engaging employees, suppliers, community-based organizations, national and local diversity organizations, and customers in our efforts to improve diversity results. If you have any ideas you feel we should consider, please reach out to me. Please email me at [Edward.Simon@amwater.com](mailto:Edward.Simon@amwater.com) or call (619) 446-4764. You can also reach Mary Lou Ruiz at [MaryLou.Ruiz@amwater.com](mailto:MaryLou.Ruiz@amwater.com).

Sincerely,

**Edward Simon**  
Director of Business Performance and  
Supplier Diversity

## What we buy (a partial list):

### Construction



- Underground construction
- Concrete work
- Grading, paving, excavation
- Construction management
- Electrical (high and low voltage)
- Water meter installation, replacement, testing
- Sludge removal
- Well and pump installation
- Fencing and roofing

### Services



- Meter installation
- Waste management
- Surveying
- Design and architectural
- Water conservation
- Underground pipeline repair
- Well and pump repair
- Landscaping and weed abatement
- HVAC maintenance
- Printed materials
- Banking, auditing, consulting, legal, and finance
- Fleet vehicle maintenance, fuel for fleet vehicles, fleet leasing
- Janitorial services
- Staffing

### Goods



- Water meters
- Fire hydrants
- Ductile iron, copper and PVC pipe
- MRO supplies
- Uniforms
- Water treatment chemicals

**INCLUSION**  
defines our culture

**DIVERSITY**  
drives our success



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AMERICAN WATER**

[www.californiaamwater.com](http://www.californiaamwater.com)



**CALIFORNIA  
AMERICAN WATER**

## Water: Quality, care and value delivered in every drop.

California American Water proudly delivers on our promise to provide customers high-quality, dependable water service. We provide water to approximately 660,000 people in nearly 50 communities in northern, southern, and central parts of California.

### Our Regulators

California American Water is a regulated utility. We follow strict guidelines from federal, state, and local authorities including the U.S. Environmental Protection Agency. We carefully follow the rules of the California Public Utilities Commission, which regulates our rates and services. Any rate change must be approved by the CPUC through a thorough and transparent process.

### Infrastructure Investment

Our team continuously monitors, maintains and upgrades our facilities to ensure they operate efficiently and meet all regulatory standards. This requires investing in our water system, including treatment plants, distribution system pipes, tanks, pump stations, fire hydrants and metering equipment. California American Water invests an estimated \$77 million annually into our operating systems.



From l-r: MICHAEL HANNON, Water Treatment Operator III & JERED SILVAS, Water Treatment Operator II

## Diversity Outreach Efforts

The California American Supplier Diversity Team attends national, regional, and local events and conferences to promote diversity, educate suppliers on requirements, and encourage participation in bidding.

If you are part of a qualified MBE, WBE, DVBE or LGBTBE organization, please contact the Supplier Diversity Team to learn how we can help you become a valued part of the American Water supply chain.



MONICA NA  
Operations  
Manager



SPENCER PHILIPS, SR.  
Engineering Technician



### What qualifies as a “Diverse” business?

Your business meets diversity standards if...

- It is 51% owned by one or more persons who are minorities, women, disabled veterans, or lesbian, gay, bisexual, or transgender.
- It has been certified as such by the California Supplier Clearinghouse and designated MBE, WBE, DVBE or LGBTBE.



### How do I obtain certification?

The process is FREE and certification is valid for three years.

1. **Visit** the Supplier Clearinghouse website at: [www.thesupplierclearinghouse.com](http://www.thesupplierclearinghouse.com).
2. **Click** on “Apply” and review the eligibility requirements.
3. **Download** the “Supporting Documentation” listing. **HINT:** Have all the needed documentation compiled before filling out the application.
4. **Print** the application package, obtain notarization and mail it to the address listed. The certification process for complete applications generally takes 4-6 weeks.



### How do I learn more?

If you are a minority-, women-, disabled veteran-, or lesbian, gay, bisexual or transgender-owned business and think you may qualify as a prime supplier to be considered for future proposals, please contact: [supplierdiversity@amwater.com](mailto:supplierdiversity@amwater.com) or visit our website at:

[amwater.com/Working-With-Us/SupplierDiversity](http://amwater.com/Working-With-Us/SupplierDiversity)